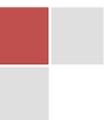


**INTERNATIONAL SERVICE FELLOWSHIP (USA)
AUDIT REPORT
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017**

Morey Nee Buck & Oswald, LLC
Certified Public Accountants & Advisors



INTERNATIONAL SERVICE FELLOWSHIP (USA)
MARCH 31, 2018 AND 2017

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Morey, Nee, Buck & Oswald, LLC

Certified Public Accountants and Advisors

INDEPENDENT AUDITORS' REPORT ON FINANCIAL STATEMENTS

Board of Trustees
INTERNATIONAL SERVICE FELLOWSHIP (USA)
Upper Darby, Pennsylvania

Report on the Financial Statements

We have audited the accompanying financial statements of the International Service Fellowship (USA) (a nonprofit organization), which comprise the statements of financial position as of March 31, 2018 and 2017, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the International Service Fellowship (USA) as of March 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Morey, Nee, Buck & Oswald, LLC

Morey, Nee, Buck & Oswald, LLC
Spring House, Pennsylvania
August 30, 2018

INTERNATIONAL SERVICE FELLOWSHIP (USA)
STATEMENTS OF FINANCIAL POSITION
AS OF MARCH 31, 2018 AND 2017

	<u>2018</u>	<u>2017</u>
Assets:		
Cash and cash equivalents	\$ 369,382	\$ 516,475
Due from other funds	65,129	42,719
Due from International Council	44,232	33,803
Prepaid expenses	37,461	13,101
Advances to field personnel	27,950	45,970
Inventory	22,747	23,663
Investments	15,133,065	14,188,041
Land, buildings and equipment	<u>259,510</u>	<u>286,510</u>
 Total assets	 <u>\$ 15,959,476</u>	 <u>\$ 15,150,282</u>
Liabilities and net assets:		
Accounts payable	\$ 55,478	\$ 39,893
Accrued payroll and taxes	65,236	77,409
Line of credit	-	1,667
Accrued retirement	283,637	292,585
Accrued education benefits	380,994	357,945
Accrued defined contribution benefits	4,156,369	3,944,025
Annuity obligations	<u>134,010</u>	<u>131,160</u>
 Total liabilities	 <u>5,075,724</u>	 <u>4,844,684</u>
Net assets:		
Unrestricted	1,586,692	1,186,735
Temporarily restricted	1,099,167	1,143,513
Permanently restricted	<u>8,197,893</u>	<u>7,975,350</u>
 Total net assets	 <u>10,883,752</u>	 <u>10,305,598</u>
 Total liabilities and net assets	 <u>\$ 15,959,476</u>	 <u>\$ 15,150,282</u>

The accompanying footnotes are an integral part of the audited financial statements.

INTERNATIONAL SERVICE FELLOWSHIP (USA)
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED MARCH 31, 2018

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Totals</u>
Revenues and other support:				
Partner and home staff support	\$4,033,018	\$ 292,596	\$ -	\$ 4,325,614
Contributions to special fields	-	829,141	-	829,141
General ministries and board gifts	313,826	-	-	313,826
Outfitting	72,506	12,601	-	85,107
Foundations and Legacies	30,000	36,893	-	66,893
Interest and dividend income	24,975	3,167	155,180	183,322
Commentary and book income	-	1,081	-	1,081
Other income	124,579	-	-	124,579
Principal additions	-	-	9,050	9,050
Net assets released from Restrictions	<u>1,840,729</u>	<u>(1,223,930)</u>	<u>(616,799)</u>	<u>-</u>
	<u>6,439,633</u>	<u>(48,451)</u>	<u>(452,569)</u>	<u>5,938,613</u>
Gains (losses):				
Gain (loss) from sale of investments	(3,424)	(220)	(10,623)	(14,267)
Unrealized gain (loss) on investments	<u>107,858</u>	<u>4,325</u>	<u>685,735</u>	<u>797,918</u>
	<u>104,434</u>	<u>4,105</u>	<u>675,112</u>	<u>783,651</u>
Total revenues, other support and gains (losses)	<u>6,544,067</u>	<u>(44,346)</u>	<u>222,543</u>	<u>6,722,264</u>
Expenses:				
Field operations	5,188,210	-	-	5,188,210
Supporting services:				
U S operations	854,504	-	-	854,504
Fund raising	<u>101,396</u>	<u>-</u>	<u>-</u>	<u>101,396</u>
Total expenses	<u>6,144,110</u>	<u>-</u>	<u>-</u>	<u>6,144,110</u>
Change in net assets	399,957	(44,346)	222,543	578,154
Net assets at beginning of year	<u>1,186,735</u>	<u>1,143,513</u>	<u>7,975,350</u>	<u>10,305,598</u>
Net assets at end of year	<u>\$1,586,692</u>	<u>\$1,099,167</u>	<u>\$8,197,893</u>	<u>\$10,883,752</u>

The accompanying footnotes are an integral part of the audited financial statements.

INTERNATIONAL SERVICE FELLOWSHIP (USA)
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED MARCH 31, 2017

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Totals</u>
Revenues and other support:				
Partner and home staff support	\$ 3,683,286	\$ 410,347	\$ -	\$ 4,093,633
Contributions to special fields	-	913,849	-	913,849
General ministries and board gifts	336,870	-	-	336,870
Outfitting	29,106	11,870	-	40,976
Foundations and Legacies	65,040	-	-	65,040
Interest and dividend income	22,760	6,583	150,376	179,719
Commentary and book income	-	2,736	-	2,736
Other income	149,855	-	-	149,855
Principal additions	-	-	3,130	3,130
Net assets released from Restrictions	<u>1,714,344</u>	<u>(1,095,616)</u>	<u>(618,728)</u>	<u>-</u>
	<u>6,001,261</u>	<u>249,769</u>	<u>(465,222)</u>	<u>5,785,808</u>
Gains (losses):				
Gain (loss) from sale of investments	24,266	2,813	100,668	127,747
Unrealized gain (loss) on investments	<u>69,584</u>	<u>2,698</u>	<u>501,293</u>	<u>573,575</u>
	<u>93,850</u>	<u>5,511</u>	<u>601,961</u>	<u>701,322</u>
Total revenues, other support and gains (losses)	<u>6,095,111</u>	<u>255,280</u>	<u>136,739</u>	<u>6,487,130</u>
Expenses:				
Field operations	5,177,008	-	-	5,177,008
Supporting services:				
U S operations	797,079	-	-	797,079
Fund raising	<u>104,028</u>	<u>-</u>	<u>-</u>	<u>104,028</u>
Total expenses	<u>6,078,115</u>	<u>-</u>	<u>-</u>	<u>6,078,115</u>
Change in net assets	16,996	255,280	136,739	409,015
Net assets at beginning of year	<u>1,169,739</u>	<u>888,233</u>	<u>7,838,611</u>	<u>9,896,583</u>
Net assets at end of year	<u>\$1,186,735</u>	<u>\$1,143,513</u>	<u>\$7,975,350</u>	<u>\$10,305,598</u>

The accompanying footnotes are an integral part of the audited financial statements.

INTERNATIONAL SERVICE FELLOWSHIP (USA)
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED MARCH 31, 2018

	<u>Field</u> <u>Operations</u>	<u>US</u> <u>Operations</u>	<u>Fund</u> <u>Raising</u>	<u>Totals</u>
Pension and supplemental payments	\$ 215,075	\$ -	\$ -	\$ 215,075
Furlough fund	75,351	-	-	75,351
Interserve administration	460,714	(460,714)	-	-
Retiree pension fund	81,372	-	-	81,372
Field expense	1,939,414	-	-	1,939,414
Home allowance and medical	1,207,998	-	-	1,207,998
Deputation	-	-	35,395	35,395
Short term expense	70,688	-	-	70,688
Candidate school expense	-	25,188	-	25,188
Outfitting	72,898	-	-	72,898
Mission house	-	20,773	-	20,773
U.S. director	101,646	-	14,700	116,346
Communication	-	54,300	15,070	69,370
Development	-	-	25,048	25,048
Personnel	-	245,223	-	245,223
U.S. office	-	869,632	11,183	880,815
Payments of special funds	535,024	-	-	535,024
Payment to other councils	338,030	-	-	338,030
J A Coles/ Hoyt expense	90,000	-	-	90,000
Annuity payments	-	14,157	-	14,157
Area director	-	85,945	-	85,945
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Total expenses	<u>\$ 5,188,210</u>	<u>\$ 854,504</u>	<u>\$ 101,396</u>	<u>\$ 6,144,110</u>

The accompanying footnotes are an integral part of the audited financial statements.

INTERNATIONAL SERVICE FELLOWSHIP (USA)
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED MARCH 31, 2017

	<u>Field</u> <u>Operations</u>	<u>US</u> <u>Operations</u>	<u>Fund</u> <u>Raising</u>	<u>Totals</u>
Pension and supplemental payments	\$ 209,400	\$ -	\$ -	\$ 209,400
Furlough fund	96,085	-	-	96,085
Interserve administration	449,662	(449,662)	-	-
Retiree pension fund	91,009	-	-	91,009
Field expense	1,826,157	-	-	1,826,157
Home allowance and medical	1,365,481	-	-	1,365,481
Deputation	-	-	51,700	51,700
Short term expense	66,553	-	-	66,553
Candidate school expense	-	21,956	-	21,956
Outfitting	16,461	-	-	16,461
Mission house	-	15,097	-	15,097
U.S. director	115,758	-	-	115,758
Communication	-	42,747	17,058	59,805
Development	-	-	26,217	26,217
Personnel	-	252,365	-	252,365
U.S. office	-	846,573	9,053	855,626
Payments of special funds	515,085	-	-	515,085
Payment to other councils	281,667	-	-	281,667
Pension fund expense	17,614	-	-	17,614
J A Coles/ Hoyt expense	126,076	-	-	126,076
Annuity payments	-	14,157	-	14,157
Area director	-	53,846	-	53,846
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Total expenses	<u>\$ 5,177,008</u>	<u>\$ 797,079</u>	<u>\$ 104,028</u>	<u>\$ 6,078,115</u>

The accompanying footnotes are an integral part of the audited financial statements.

INTERNATIONAL SERVICE FELLOWSHIP (USA)
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED MARCH 31, 2018 AND 2017

	<u>2018</u>	<u>2017</u>
Cash flows from operating activities:		
Change in net assets	\$ 578,154	\$ 409,015
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	27,000	26,861
Net realized (gain) loss on sales of investments	14,267	(127,747)
Net unrealized (gain) loss on investments held	(797,918)	(573,575)
(Increase) decrease in due from other funds	(22,410)	32,966
(Increase) decrease in due from to International Council	(10,429)	(76,437)
(Increase) decrease in due to receivables	-	8,047
(Increase) decrease in prepaid expenses	(24,359)	3,614
(Increase) decrease in advances to field personnel	18,020	19,587
(Increase) decrease in inventory	916	(429)
Increase (decrease) in accounts payable	15,585	(13,053)
Increase (decrease) in accrued payroll and taxes	(12,174)	(5,313)
Increase (decrease) in accrued retirement	(8,948)	(13,720)
Increase (decrease) in accrued education benefits	23,049	7,524
Increase (decrease) in annuity obligations	2,850	(520)
Contributions restricted for long-term purposes:		
Contributions to permanently restricted	<u>(9,050)</u>	<u>(3,130)</u>
Net cash provided (used) by operating activities	<u>(205,447)</u>	<u>(306,310)</u>
Cash flows from investing activities:		
Purchase of equipment	-	(11,689)
Net money market activity in investment account	1,171,705	(1,064,276)
Purchase of investments	(9,451,361)	(4,994,478)
Proceeds from sale of investments	<u>8,330,627</u>	<u>6,437,847</u>
Net cash provided (used) by investing activities	<u>50,971</u>	<u>367,404</u>
Cash flows from financing activities:		
Collections of contributions restricted for long-term purposes:		
Permanently restricted	9,050	3,130
Payments on line of credit	<u>(1,667)</u>	<u>(2,500)</u>
Net cash provided (used) by financing activities	<u>7,383</u>	<u>630</u>
Net increase (decrease) in cash and cash equivalents	(147,093)	61,724
Cash and cash equivalents, beginning of year	<u>516,475</u>	<u>454,751</u>
Cash and cash equivalents, end of year	<u>\$ 369,382</u>	<u>\$ 516,475</u>
Supplemental information:		
Interest paid	<u>\$ 28</u>	<u>\$ 110</u>

The accompanying footnotes are an integral part of the audited financial statements.

INTERNATIONAL SERVICE FELLOWSHIP (USA)
NOTES TO THE FINANCIAL STATEMENTS
MARCH 31, 2018 AND 2017

International Service Fellowship (USA) is the successor to B.M.M.F. International (USA) by change of name effective December 1986. The latter was incorporated as Bible and Medical Missionary Fellowship on September 25, 1964 under the Pennsylvania Nonprofit Law of May 5, 1933 pursuant to a decree of the Delaware County Court of Common Pleas. The Organization is supported primarily through donor contributions. The Articles of Incorporation, as amended, describe the purpose of the corporation in two parts which may be described generally as follows:

1. To make known the Gospel of Christ among the people of such countries as may be determined by (a) contributing to the deepening of the spiritual life of the churches in those countries, (b) training national Christians for spiritual leadership through the medium of seminaries, schools, hospitals, etc., and (c) engaging in related activities to support these ministries.
2. To minister to the needs of people in Asia with due respect to the dignity of individuals without respect to race, caste or creed, by (a) undertaking care and treatment of the sick, (b) providing care, relief and rehabilitation to orphans, aged, sick, blind, disabled and helpless persons, and (c) assisting in the development of corporations self-supporting at a low income level through improved agricultural methods, handicrafts and cottage industries.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF ACCOUNTING

The financial statements of International Service Fellowship (USA) have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

BASIS OF PRESENTATION

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its statement, *Financial Statements of Not-for-Profit Organizations*. Under the standard, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of cash held in checking and money market accounts and certificates of deposit with original maturities of 90 days or less.

DONATED MATERIALS AND SERVICES

Materials and other assets received as donations are recorded and reflected in the accompanying financial statements at their fair values at the date of receipt.

INTERNATIONAL SERVICE FELLOWSHIP (USA)
NOTES TO THE FINANCIAL STATEMENTS
MARCH 31, 2018 AND 2017

USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

EXPENSE ALLOCATION

Expenses are charged to programs and supporting services on the basis of periodic time and expense studies. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

INCOME TAX STATUS

The Organization is exempt from federal income tax under Section 501(c) (3) of the Internal Revenue Code. Accordingly, no provision for federal or state income taxes is reflected in the accompanying financial statements.

In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b) (1) (A) and has been classified as an organization that is not a private foundation under Section 509(a) (2).

INVENTORY

Inventories are stated at the lower of cost or net realizable value determined by the first-in, first-out method.

INVESTMENTS

The Organization carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets in the accompanying statement of activities.

PROPERTY AND EQUIPMENT

Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using primarily the straight-line method over the assets' estimated useful lives. The Organization's capitalization policy is to capitalize items over \$ 1,000.

RESTRICTED AND UNRESTRICTED REVENUE AND SUPPORT

All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are classified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

INTERNATIONAL SERVICE FELLOWSHIP (USA)
NOTES TO THE FINANCIAL STATEMENTS
MARCH 31, 2018 AND 2017

FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair Value Measurements defines fair value, establishes a framework for measuring fair value under accounting principles generally accepted in the United States of America, and enhances disclosures about fair value measurements. Fair value is defined as the price that would be received to sell an asset or the price that would be paid to transfer a liability in an orderly transaction between market participants at the measurement date. The framework measuring fair value includes a hierarchy that prioritizes the inputs used in determining valuations into three levels. The level in the fair value hierarchy within which the fair value measurement falls is determined based on the lowest level input that is significant to the fair value measurement. The levels of the fair value hierarchy are as follows:

Level 1- Fair value is based on unadjusted quoted prices in active markets that are accessible to the Organization for identical assets. These generally provide the most reliable evidence and are used to measure fair value whenever available.

Level 2- Fair Value is based on significant inputs, other than Level 1 inputs, that are observable either directly or indirectly for substantially the full term of the asset through corroboration with observable market data. Level 2 inputs include quoted market prices in active markets for similar assets, quoted market prices in markets that are not active for identical or similar assets, and other observable inputs.

Level 3- Fair value is based on significant unobservable inputs. Examples of valuation methodologies that would result in Level 3 classification include option pricing models, discounted cash flows, and other similar techniques.

2. CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of the following at March 31:

	<u>2018</u>	<u>2017</u>
Cash in bank	\$ 369,057	\$ 516,150
Petty cash	<u>325</u>	<u>325</u>
	<u>\$ 369,382</u>	<u>\$ 516,475</u>

3. ACCRUED EDUCATION BENEFITS

Currently, International Service Fellowship partners reserve either \$50 or \$75 per month per child, depending on the child's age, for post high school education. International Service Fellowship acts as custodian for this fund. From this fund, the Organization will pay \$ 2,500 per year per student up to a maximum of \$ 10,000. Reserves begin accumulating when the family leaves for the field, or at birth for families who are already members.

INTERNATIONAL SERVICE FELLOWSHIP (USA)
NOTES TO THE FINANCIAL STATEMENTS
MARCH 31, 2018 AND 2017

4. **INVESTMENTS**

The basis of the reported assets is current market value.

	<u>2018</u>	<u>2017</u>
<u>Unrestricted:</u>		
General Fund	\$ 491,909	\$ 225,836
U.F.C.S. International Council	123,436	121,851
Furlough	501,366	464,110
College Fund	<u>818,665</u>	<u>728,767</u>
	<u>1,935,376</u>	<u>1,540,564</u>
 <u>Temporarily Restricted:</u>		
Annuity Fund	382,365	375,361
Commentary Fund	<u>19,240</u>	<u>18,727</u>
	<u>401,605</u>	<u>394,088</u>
 <u>Permanently Restricted:</u>		
Dilworth Fund	1,053,119	959,204
Girardeau Fund	300,183	288,412
General Ministries	20,390	20,185
Hoyt (Jhansi)	630,715	582,057
J. Ackerman Coles	2,184,755	2,252,835
Partnerseed Fund	<u>4,450,553</u>	<u>4,206,671</u>
	<u>8,639,715</u>	<u>8,309,364</u>
	10,976,696	10,244,016
Non-qualified pension benefits	<u>4,156,369</u>	<u>3,944,025</u>
Totals	<u>\$ 15,133,065</u>	<u>\$ 14,188,041</u>

Investments are composed of the following:

	<u>2018</u>	<u>2017</u>
Money market, invested cash	\$ 2,767,177	\$ 2,468,702
Government Agency and bonds	203,895	231,648
Corporate bonds	2,214,022	2,584,275
Fixed income	307,595	247,333
Equities	8,402,831	7,858,912
Foreign equities	570,993	463,554
Mutual funds	<u>666,552</u>	<u>333,617</u>
	<u>\$ 15,133,065</u>	<u>\$ 14,188,041</u>

INTERNATIONAL SERVICE FELLOWSHIP (USA)
NOTES TO THE FINANCIAL STATEMENTS
MARCH 31, 2018 AND 2017

4. INVESTMENTS (continued)

The Organization measures its investments on a recurring basis at fair value. These items were measured as of March 31, 2018 and 2017 using the following inputs:

	Quoted Prices in Active Markets <u>(Level 1)</u>	Other Observable Inputs <u>(Level 2)</u>	Significant Unobservable Inputs <u>(Level 3)</u>
Assets:			
Money market	\$ 2,767,177	\$ -	\$ -
Marketable equity securities	8,973,824	-	-
Mutual funds	974,147	-	-
Government bonds	-	203,895	-
Corporate bonds	-	<u>2,214,022</u>	-
	<u>\$ 12,715,148</u>	<u>\$ 2,417,917</u>	<u>\$ -</u>

	Quoted Prices in Active Markets <u>(Level 1)</u>	Other Observable Inputs <u>(Level 2)</u>	Significant Unobservable Inputs <u>(Level 3)</u>
Assets:			
Money market	\$ 2,468,702	\$ -	\$ -
Marketable equity securities	8,322,466	-	-
Mutual funds	580,950	-	-
Government bonds	-	231,648	-
Corporate bonds	-	<u>2,584,275</u>	-
	<u>\$ 11,372,118</u>	<u>\$ 2,815,923</u>	<u>\$ -</u>

Mutual funds are valued at the net asset value of shares held by the Organization at year end, which are considered Level 1 inputs. Marketable equity securities are valued at the closing price reported on the active market on which the individual securities are traded which are considered Level 1 inputs.

Government bonds and corporate bonds are valued at the closing price reported on the active market on which the individual bonds are traded which are considered Level 2 inputs.

The carrying amount of money market funds approximate fair value at year-end.

The Organization recognizes transfers into and out of Levels at the end of the reporting period. There was no change in the valuation technique for Level 2 inputs during the years ended March 31, 2018 and 2017.

Organization did not have any Level 3 assets during the year ended March 31, 2018 and 2017.

INTERNATIONAL SERVICE FELLOWSHIP (USA)
NOTES TO THE FINANCIAL STATEMENTS
MARCH 31, 2018 AND 2017

5. PREPAID EXPENSES

Prepaid expenses consisted of the following:	<u>2018</u>	<u>2017</u>
Insurance	\$ 4,627	\$ 3,860
Real estate taxes and sewer	4,279	4,177
Airfare	27,944	5,064
Other	<u>611</u>	<u>-</u>
Total prepaid expenses	<u>\$ 37,461</u>	<u>\$ 13,101</u>

6. INVENTORY

Inventories consist of finished goods for resale. These goods are mostly books, videos and audio tapes. Inventories are stated at the lower of cost or net realizable value. Cost is determined by the first-in, first-out method, and net realizable value represents the lower of cost or estimated net realizable value.

7. US OPERATION ADMINISTRATIVE COSTS

Field personnel who are part of the field operations are charged a fee to help cover a portion of the home office administrative expenses. The amount charged for the years ended 2018 and 2017 were \$ 460,714 and \$ 449,662, respectively.

8. LAND, BUILDINGS, AND EQUIPMENT

Land, buildings, and equipment consisted of the following:

	<u>2018</u>	<u>2017</u>
Land	\$ 12,000	\$ 12,000
Office - 7000 Ludlow Street, Upper Darby, PA	507,778	507,778
House - 326 Wayne Avenue, Upper Darby, PA	126,132	126,132
Computers	173,042	173,042
Furniture and equipment	<u>50,861</u>	<u>50,861</u>
Sub-total	869,813	869,813
Less: accumulated depreciation	<u>610,303</u>	<u>583,303</u>
Land, buildings and equipment, net	<u>\$ 259,510</u>	<u>\$ 286,510</u>

Depreciation expense for the years ended 2018 and 2017 was \$27,000 and \$26,861, respectively.

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9. ANNUITIES

International Service Fellowship (USA) has a gift annuity plan whereby donors may contribute assets to the Organization in exchange for the right to receive a fixed dollar annual return during their lifetimes. The difference between the amount provided for the gift annuity and the liability for future payments, determined on an actuarial basis, is recognized as unrestricted contribution income at the date of the gift unless the gift portion is restricted. Income earned on annuity investments and distributions paid are credited and charged respectively against the annual liability.

For gifts contributed to International Service Fellowship (USA) prior to January 1, 2017, the monies are held as general assets of the Organization, and the related annuity liability was recorded as a general obligation of the Organization. The Organization established an investment account from which distributions to be paid to the annuitant are being made. The basis of the assets in the annuity fund is fair market value.

The Organization computed the liability using life expectancy tables and a reserve factor based on the annuitants age as of March 31, 2018. There was no change during the current year in the discount rates used or assumptions made.

State law requires the Organization to have available \$100,000 plus one-half of the annuity liability in unencumbered assets. As of March 31, 2018, the Organization met this requirement.

As of January 1, 2017, International Service Fellowship (USA) is using an independent third party to calculate the gift annuity and the portion to be realized as an unrestricted gift. The Organization is not recording a liability for the annuity as the third party is responsible for paying the annuitant.

10. OTHER INCOME

Other income consists primarily of the following: Income from conferences; fees charged for processing donations for other councils and special projects.

11. PRINCIPAL ADDITIONS

Partnerseed is a permanently restricted fund that has been established to cover International Service Fellowship (USA) partner administrative costs. The principal of Partnerseed is invested when received. Each quarter, 1% of the investment account balance is transferred to the unrestricted net asset fund to cover the cost of administrative services both in the U.S. and overseas.

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12. ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires the Organization to report information regarding its exposure to various tax positions taken. Management has performed their evaluation and believes there are no unrecognized tax positions that are required to be disclosed.

The Organization's policy is to classify income tax related interest and penalties, if any, in interest expense and other expenses, respectively.

13. INTERSERVE INTERNATIONAL

Interserve International is a non-profit organization legally organized in the United Kingdom. Interserve International's purpose is to facilitate the work of Independent National Offices in 14 countries that minister in partnership with the global church amongst the neediest peoples of Asia and the Arab World. International Service Fellowship (USA) supports and transacts business with Interserve International routinely; however, there are no common officers.

The Finance Director of International Service Fellowship (USA) has check signing authority on Interserve International's US bank account in order to assist them and the bank if needed.

All bank account activity is recorded on Interserve International's books and reported by them. All interest earned from the bank account is credited to International Service Fellowship (USA) to help defray administrative costs incurred by International Service Fellowship (USA). The interest earned, which is immaterial, is reported in the statement of activities as other income.

14. CONCENTRATIONS OF CREDIT RISK ARISING FROM CASH DEPOSITS IN EXCESS OF INSURED LIMITS

Cash balances are insured by the Federal Deposit Insurance Corporation up to \$250,000. The Organization has not experienced any losses from maintaining balances in excess of the federally insured limits and considers the risk of total loss of balances exceeding the federally insured amount as remote.

INTERNATIONAL SERVICE FELLOWSHIP (USA)
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15. NET ASSETS RELEASED FROM RESTRICTIONS

Temporarily restricted net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by the occurrence of other events specified by donors. Income from permanently restricted net assets that are not restricted by the donor was released and available for general use by the Organization.

	<u>2018</u>	<u>2017</u>
Temporarily restricted net assets released:		
Retiree supplemental	\$ 47,392	\$ 59,675
Short term	70,688	65,678
Appointee	111,111	39,039
Outfitting	25,076	13,468
Payments of Other Councils	338,029	281,667
Other Ministries	104,912	128,586
Payments of special funds	<u>526,722</u>	<u>507,503</u>
 Total temporary restrictions released	 <u>1,223,930</u>	 <u>1,095,616</u>
Permanently restricted net assets released:		
Dilworth fund	48,529	44,379
Girardeau fund	6,506	6,988
General Ministries	206	80
Hoyt	30,920	14,484
J.A. Coles distribution	333,894	369,661
Partnerseed fund	<u>196,744</u>	<u>183,136</u>
 Total income released	 <u>616,799</u>	 <u>618,728</u>
 Total net assets released from restrictions	 <u>\$ 1,840,729</u>	 <u>\$ 1,714,344</u>

Funds released were used according to the terms and guidelines established by the donor. Dilworth Funds were used to cover the shortfall of a number of overseas Partners who ended the fiscal year with a deficit. Girardeau Funds were used to help cover the shortfall of any US based Partners who ended the fiscal year with a deficit. J. A. Coles Funds were used to support health care projects and workers involved in health care in historic India (this includes India, Bangladesh and Pakistan). Partnerseed Funds were used to cover all of the International Office Administrative Expenses and a small portion of the US Administration.

INTERNATIONAL SERVICE FELLOWSHIP (USA)
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16. ACCRUED RETIREMENT

International Service Fellowship (USA) has frozen its non-qualified defined benefit pension plan for present retirees and those past employees who were vested effective June 1, 1995. The organization now maintains a qualified defined contribution plan for active employees.

The following table sets forth the plan's funded status and amounts recognized in the Organization's statement of financial position:

	<u>2018</u>	<u>2017</u>
Net pension cost included the following components:		
Service cost - benefits earned during the period	\$ -	\$ -
Interest cost on projected benefit obligation	14,823	17,614
Actual return on plan assets	-	-
Net amortization and deferral	<u>-</u>	<u>-</u>
Net periodic pension cost	<u>\$ 14,823</u>	<u>\$ 17,614</u>
Actuarial present value of benefit obligations:		
Accumulated benefit obligation	<u>\$ 219,723</u>	<u>\$ 237,164</u>
Reconciliation of funded status of plan with balance sheet accounts:		
	<u>2018</u>	<u>2017</u>
Projected benefit obligation for service rendered to date	\$ (219,723)	\$ (237,164)
Plan assets at fair value	<u>-</u>	<u>-</u>
Plan assets in deficit of projected benefit obligation	(219,723)	(237,164)
Unrecognized net (gain) or loss due to actuarial experience	(63,914)	(55,421)
Unrecognized net transition obligation or (asset)	-	-
Adjustments required to recognize minimum liability	<u>-</u>	<u>-</u>
(Accrued) or Prepaid pension cost	<u>\$ (283,637)</u>	<u>\$ (292,585)</u>

The weighted-average discount rate used in determining the actuarial present value of the projected benefit obligation was 6.25 percent in 2018 and 6.25 percent in 2017.

The plan no longer has any assets to fund the pension cost or benefits. Both the periodic pension cost and benefits paid during the year are funded from the general operating fund.

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16. ACCRUED RETIREMENT (continued)

The following table shows estimated future benefit payments expected to be paid from the plan:

<u>For the year ending:</u>	<u>Pension Benefits</u>
2019	\$ 21,564
2020	21,564
2021	21,564
2022	21,564
2023	21,564
2024 thru 2028	107,820

The measurement date used to determine the periodic pension cost was March 31, 2017, while the measurement date used to determine the accumulated benefit obligation was March 31, 2018. Total benefits paid to participants during 2018 and 2017 were \$21,564 and \$31,334, respectively.

Prior to the defined benefit plan being frozen in 1995, funding to the plan was provided by the Organization. There hasn't been any employer contributions made since the plan was frozen; and as of March 31, 2018, there are no assets available to fund the plan.

17. ACCRUED NON-QUALIFIED PENSION BENEFITS

International Service Fellowship (USA) had a non-qualified pension plan covering substantially all of its employees; however, the plan was frozen as of December 31, 2008.

International Service Fellowship (USA) is the custodian for this fund and for the years ended March 31, 2018 and March 31, 2017, reported investment assets of \$4,156,369 and \$3,944,025, respectively, along with a liability in the same amount. Activity within the plan was recorded against the liability account, not against current operations.

18. PENSION PLAN

The Organization maintains a 401k retirement plan covering substantially all full-time employees. A monthly contribution of \$200 per adult is invested on their behalf. Overseas partners who are single with at least 15 years of service receive an additional \$75 per month. Overseas couples with at least 15 years of service receive an additional \$100 per month.

Total employer contributions made into the plan during the fiscal year was \$215,075 and \$209,400 for the years ended March 31, 2018 and 2017, respectively.

INTERNATIONAL SERVICE FELLOWSHIP (USA)
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19. NET ASSETS END OF YEAR

Unrestricted net assets consisted of the following:	<u>2018</u>	<u>2017</u>
Building and equipment	\$ 259,510	\$ 286,510
Board designated funds:		
Furlough fund	\$ 350,734	
U.F.C.S. International	<u>84,672</u>	
Total Board designated	435,406	365,128
Unrestricted	<u>891,776</u>	<u>535,097</u>
Total unrestricted net assets	<u>1,586,692</u>	<u>1,186,735</u>

Temporarily restricted net assets are available for the following purposes:

Legacies	18,417	69,770
Commentary fund	22,699	21,316
Other Councils	87,926	66,811
Special Projects	549,029	605,754
Other	419,024	368,094
Other Ministries	<u>2,072</u>	<u>11,768</u>
Total temporarily restricted net assets available	<u>1,099,167</u>	<u>1,143,513</u>

Temporarily restricted net assets are held as investments, with State Street acting as the custodian, as well as in the general operating account.

Permanently restricted net assets consist of endowment fund assets to be held indefinitely. The income from the assets is used to support the Organization's general activities. The permanently restricted net assets are comprised of the following:

Dilworth fund	968,413	913,501
Hoyt fund	612,070	563,665
Girardeau fund	299,904	292,702
General Ministries fund	22,366	22,270
J. Ackerman Coles fund	1,889,645	2,022,425
Partnerseed fund	<u>4,405,495</u>	<u>4,160,787</u>
Total permanently restricted net assets	<u>8,197,893</u>	<u>7,975,350</u>
Total net assets	<u>\$ 10,883,752</u>	<u>\$ 10,305,598</u>

Permanently restricted net assets are held as investments with State Street acting as the custodian.

INTERNATIONAL SERVICE FELLOWSHIP (USA)
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20. ENDOWMENT NET ASSETS

The Organization’s endowment includes donor-restricted endowment funds. As required by GAAP, net assets associated with endowment funds, including funds designated to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Current GAAP provides guidance on the net asset classification of donor-restricted endowment funds for not-for-profit organizations subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act (“UPMIFA”) and improves disclosure about an organization’s endowment funds regardless of whether the organization is subject to UPMIFA. The Commonwealth of Pennsylvania has not adopted UPMIFA but rather has enacted Pennsylvania Act 141 (“PA Act 141”). PA Act 141 permits an organization’s trustees to define income as a stipulated percentage of endowment assets (between 2% and 7% of the fair value of the assets averaged over a period of at least three preceding years) without regard to actual interest, dividend, or realized and unrealized gains.

The Organization classifies as permanently restricted net assets: (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: the duration and preservation on the fund, the purposes of the organization and the donor-restricted endowment fund, general economic conditions, the possible effect of inflation and deflation, the expected total return from income and the appreciation of investments, other resources of the organization, and the endowment fund policies of the organization.

As of March 31, 2018 and 2017, the endowment fund was composed of the following:

	<u>Permanently Restricted</u>	<u>Permanently Restricted</u>
Investments	\$ <u>8,197,893</u>	\$ <u>7,975,350</u>

Changes in endowment assets were as follows for the years ended March 31, 2018 and 2017, respectively:

	<u>2018</u>	<u>2017</u>
Beginning balance	\$ 7,975,350	\$ 7,838,611
Contributions	9,050	3,130
Investment income	155,180	150,376
Net appreciation	675,112	601,961
Amounts appropriated for expenditure	<u>(616,799)</u>	<u>(618,728)</u>
Ending balance	<u>\$ 8,197,893</u>	<u>\$ 7,975,350</u>

INTERNATIONAL SERVICE FELLOWSHIP (USA)
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21. LINE OF CREDIT

The Organization has a working capital line of credit arrangement with Uninvest National Bank & Trust, with interest stated at 3.50% with no stated maturity or renewal date. The line of credit is unsecured for \$200,000 with an available balance of \$200,000. Uninvest National Bank & Trust reserves the right to demand payment on the line of credit at an time, whether or not a default has occurred.

22. SUBSEQUENT EVENTS

Management has evaluated subsequent events and transactions through August 30, 2018, which is the date on which the financial statements were available to be issued. No events or transactions that require disclosure or recognition were identified.